

## Guest Speakers: Toby Devens & Eileen Buckholtz

**Eileen Buckholtz**, web-designer, e-marketing specialist, and multi-published author is president of Technology Concepts, Inc. (<a href="www.technologyconcepts.biz">www.technologyconcepts.biz</a>) a company providing web and e-marketing services for small businesses. Her clients include local businesses and many bestselling authors. Eileen will discuss:

- How blogs can grow your business, connect to your customers, increase traffic to your website, and improve SEO.
- What types of blogs work best for your business expert, customer service, employee information, product announcement/information, or company news?
- Tips for hosting, designing, and managing your blog.
- Branding and publicizing your blog.
- Cross promoting via online and traditional marketing channels.

**Toby Devens**, award-winning author of books *My Favorite Midlife Crisis (Yet)* and *Mercy, Lord, My Husband's in the Kitchen*, has recently established the blog <a href="http://midlifepassions.com/">http://midlifepassions.com/</a>. It deals with finding purpose and passion in midlife: the challenges of work, love, men, friendship, and family. She'll talk about her experiences setting up and maintaining her blog, including:

- Targeting the demographic and attracting it through choice of name, graphics and subject matter.
- The art of writing the blog: tone, rhythm, voice.
- Managing your posts: how often, how long, how disclosing.
- What every woman should know before beginning a blog.

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## TOWSON/HUNT VALLEY BPW BLOGGING FOR BUSINESS REGISTRATION FORM

Cost: \$10.00 • Deadline for Registration August 7, 2012

Name	_ Business	
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No. attending @ \$10.00 =		
Mail form to or E-Mail: Donna Smith, 11204 Eastwood Dr., Hagerstown, MD 21742, 301-797-8761 • DSmith7119@aol.com		